

Case Study	
Client:	Reddiplex Group
Project:	Supply and installation of air conditioning to a new extension



Reddiplex Group has been operating in the plastic and rubber extrusion industry for 40 years. They are based on a large site in Droitwich, with several divisions.

In January 2009 Reddiplex had a new extension to expand their Reddiseals division.

The extension required units that would heat and cool the offices and work-rooms.

Rapid Climate Control is an existing supplier to Reddiplex having undertaken approx 28 previous installations over the last 8-9 years. Reddiplex have used Rapid extensively as a preferred supplier due to competitive prices and good service.

To ensure Rapid remained competitive, Reddiplex reviewed other suppliers while planning the extension and found Rapid to still be the most competitive combined with excellent service levels.

Obstacles were overcome throughout the installation which involved a mixture of ceiling cassettes and wall mounted units, it was completed to the satisfaction of Reddiplex and Rapid.

Rapid have the service contracts for not only the units installed on this project but also on all previous projects and they continue to have a good working relationship with Reddiplex.

### What they say:

"It is known in our office that you have to struggle to beat Rapid's competitive prices. We hold regular supplier reviews and always come back to Rapid for their prices and excellent service."



Graham Cooper  
Group Site Manager